

UNITED STATES OF AMERICA
Before the
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

RECEIVED
JUN 19 2 44 PM '00
POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

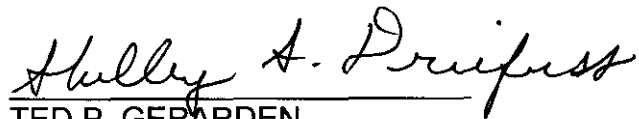
Postal Rate and Fee Changes, 2000)

Docket No. R2000-1

OFFICE OF THE CONSUMER ADVOCATE
INTERROGATORIES TO STAMPS.COM, INC.
WITNESS THOMAS C. KUHR (OCA/STAMPS.COM-T2-1-7)
June 19, 2000

Pursuant to Sections 26 and 27 of the Rules of Practice of the Postal Rate Commission, the Office of the Consumer Advocate hereby submits interrogatories and requests for production of documents. Instructions included with OCA interrogatories OCA/USPS-1-14 to the United States Postal Service, dated January 24, 2000, are hereby incorporated by reference.

Respectfully submitted,



TED P. GERARDEN

Director

Office of the Consumer Advocate

SHELLEY S. DREIFUSS
Attorney

1333 H Street, N.W.
Washington, D.C. 20268-0001
(202) 789-6830; Fax (202) 789-6819

OCA/STAMPS.COM-T2-1 Please describe the current end users (e.g., small businesses, home offices, households, etc.) of Stamps.com's PC postage products and services. Include discussions of business demographics, household demographics, average mail volumes, and type of mail to which PC postage is applied. Provide copies of all supporting documentation.

OCA/STAMPS.COM-T2-2 Please refer to OCA/STAMPS.COM-T2-1. Provide the number of customers in each category of current end users (e.g., small businesses, home offices, households, etc.), and describe the parameters of each category (i.e., how many mailpieces, type of use, etc.).

OCA/STAMPS.COM-T2-3 You indicate that Stamps.com rolled its product out nationwide in October 1999 (Stamps.com-T-2 at 7). Provide the number of active Stamps.com customers by month from October 1999 to the present. Include only customers making postage purchases through Stamps.com in each month.

OCA/STAMPS.COM-T2-4 Provide Stamps.com's estimate of the number of active customers it expects to have by the end of the test period in this Docket No. R2000-1 (September 2001). Break down the estimate by the categories of end users given in response to OCA/STAMPS.COM-T2-1. Indicate specifically how many of the total number of projected customers are (a) households and (b) home offices?

OCA/STAMPS.COM-T2-5 Currently, what is the average amount of postage purchased by a Stamps.com customer monthly? What is the average number of mailpieces to which a Stamps.com customer applies Stamps.com postage monthly?

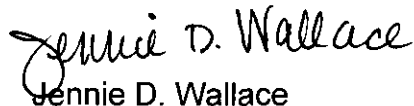
OCA/STAMPS.COM-T2-6 Provide, both currently and as projected for the end of the test period (September 2001), the number of active Stamps.com customers that

apply postage to (a) 25 or fewer mailpieces monthly and (b) 100 or fewer mailpieces monthly.

OCA/STAMPS.COM-T2-7 For customers applying First-Class postage to one ounce letter mailpieces through Stamps.com, please state the costs (over and above the cost of postage) to mail (a) 20 letters and (b) 80 letters each month. If there are choices of plans at different prices, indicate the most economical for the customer. Provide copies of rate plans.

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document upon all participants of record in this proceeding in accordance with Section 12 of the Rules of Practice.


Jennie D. Wallace

Washington, D.C. 20268-0001
June 19, 2000